# TRAVEL TRADE GUILIS

**Monthly Edition** 





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#### PRINTED IN CYPRUS

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#### **EXCHANGE RATES**

as of 30.5.2017

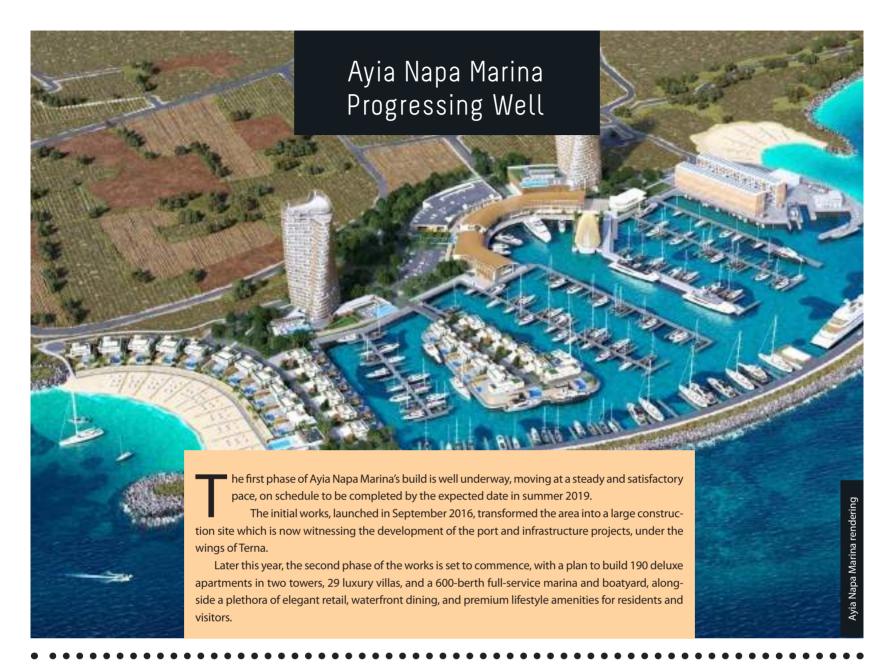
COUNTRY	CURRENCY	EUR1=
US (USD)	Dollar	1.12
UK (GBP)	Pound	0.87
Switzerland (CHF)	Franc	1.09
Japan (JPY)	Yen	123.85



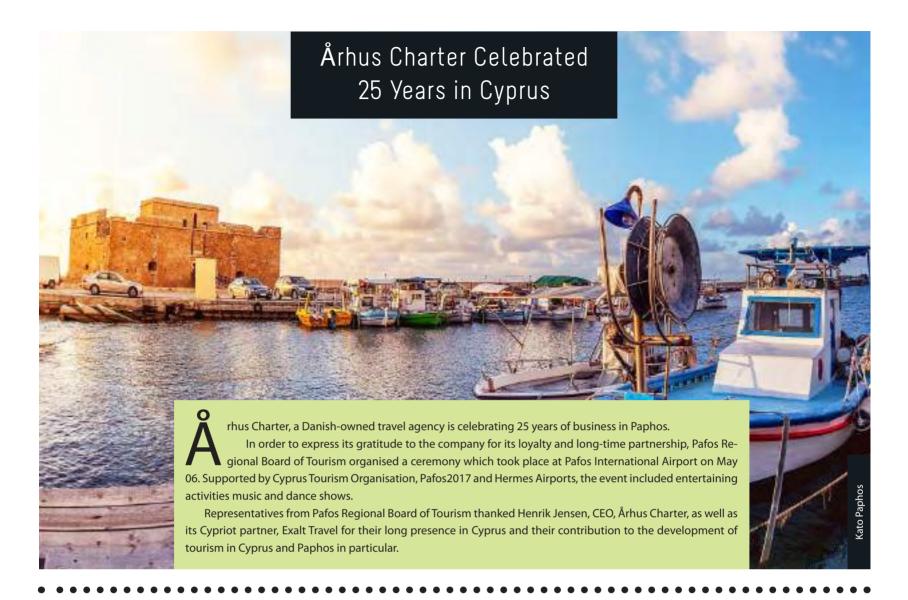


Aegean Airlines, along with its subsidiary Olympic Air, carried 2.1 million passengers in the first quarter (Q1) of this year, a five percent year-on-

he positive performance is attributed to network expansion and successful penetration







# Limassol Del Mar Provides Update

imassol Del Mar, a luxury development located on the coast of Limassol, recently organised a successful cocktail presentation at Venue Centre Columbia Plaza, to inform stakeholders and future investors of the property's recent developments and offerings.

The interest shown at the event by attendees was significantly high, reflecting the great success of the project, which stands out for its unique architecture as well as location, future in-house services and exceptional facilities.

Featuring luxury residences with unobstructed seaviews as well as high-end shopping and finedining restaurants, the development will also boast a sauna, an indoor swimming pool, and a state-of-the-art gym.



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# Ayia Napa Hosted Green Beaches Event

he workshop *Green Beaches: Prerequisite for Sustainable Tourism in Cyprus* was held on April 28 at Nissi Beach Resort under the auspices of Yiannis Karoussos, mayor, Ayia Napa. The event was organised by the European Parliament Information Office in Cyprus, the Office of the Commissioner for the Environment and Nissi Beach Resort.

In his speech, Karoussos welcomed the initiative and highlight-

ed that the municipality's goal is to achieve green development of the beaches in order to promote sustainability as an alternative tourism product. In addition, the mayor ensured the participants that the municipality will further invest in making Ayia Napa a green destination.

The workshop was concluded with sixth grade students from Ayia Napa Primary School cleaning Nissi Beach.

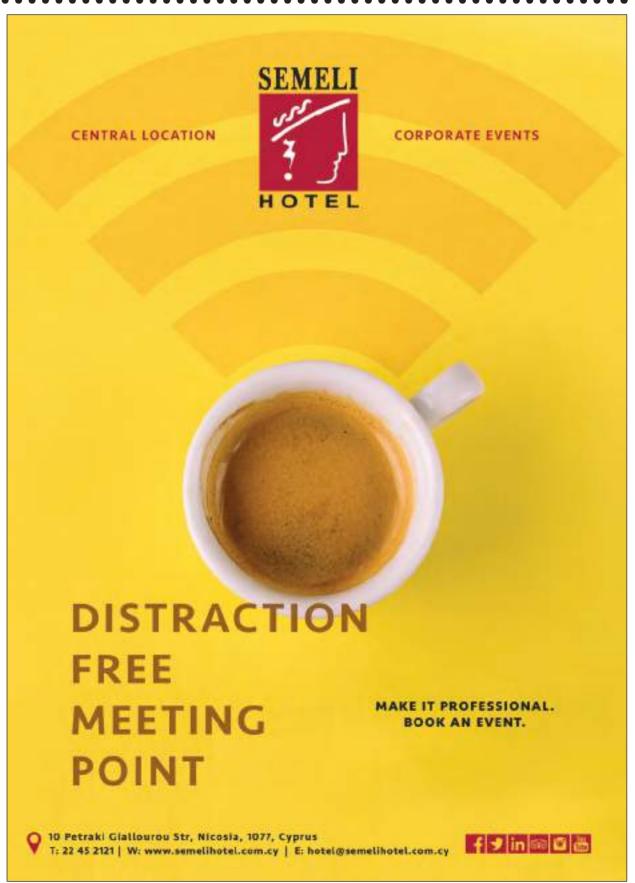
# Paphos Showcased at Taxidi

afos Regional Board of Tourism has successfully participated in this year's Taxidi Exhibition, held on April 21 — 23 at Filoxenia Conference Center.

Collaboratively organised by Association of Cyprus Travel Agents and Display Art Group, the annual exhibition was an ideal platform for Cypriot travellers to obtain valuable and comprehensive information regarding tourist destinations. Tour operators, airline companies, national and local tourist organisations along with holiday related parties and hotels from Cyprus and Greece participated in the event, providing visitors with guidance about available holiday packages along with specialised trips abroad.

Pafos Regional Board of Tourism showcased the city's products and offerings with hundreds of visitors expressing significant interest in Pafos 2017 cultural events as well as the countryside.











# Ayia Napa Reinforces Relations with Russia

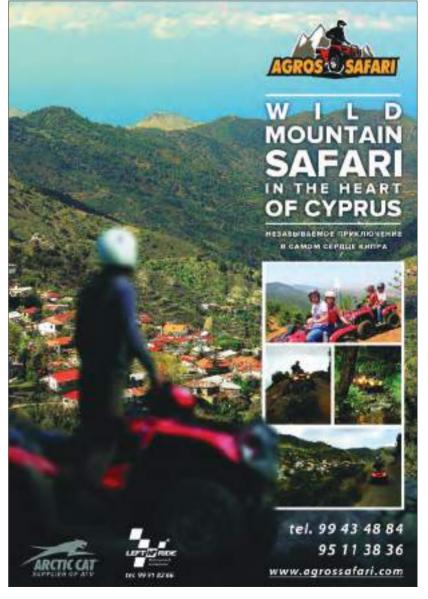
n line with its strategic plans to further strengthen the bilateral relations between Cyprus and Russia, Yiannis Karousos, mayor, Ayia Napa Municipality, welcomed Chriestin Victor, mayor, Municipality of Gelendzhik to Ayia Napa.

During the meeting, Karousos expressed his positive views towards a twining between the two municipalities and highlighted the importance of a future collaboration. Among other items, the two mayors had the opportunity to discuss their communities' history and culture and to exchange views on tourism and economy.

During a tour of various historic and touristic points on the island including the United Nations Buffer Zone, Limassol Marina and Cape Greco, Karousos had the opportunity to talk to the Russian delegation about the country's complex political history.







# Larnaca Tourism Provides Project Updates

the tourism sector were discussed.

uring a meeting held between the board of directors of Larnaka Tourism Board (LTB) and Marios Demetriades, transport, communications and works minister, Cyprus, a wide range of topics related to

Demetriades expressed optimism about the progress of Larnaka Marina project and added that by the end of the year, the development will proceed with the selection of an investor.

Additionally, Marina Solomidou-leronimidou, director, Department of Antiquities, Cyprus, talked about the progress of the excavations of the mosaic in St. Neophytou Street in Paphos and announced that renovation works at Cyprus Museum will be completed in 2018.

Lastly, Dinos Lefkaritis, chairman, LTB, and Andreas Vyras, mayor, Ayia Napa, stressed the need to continue the excavations of Larnaca's ancient port.

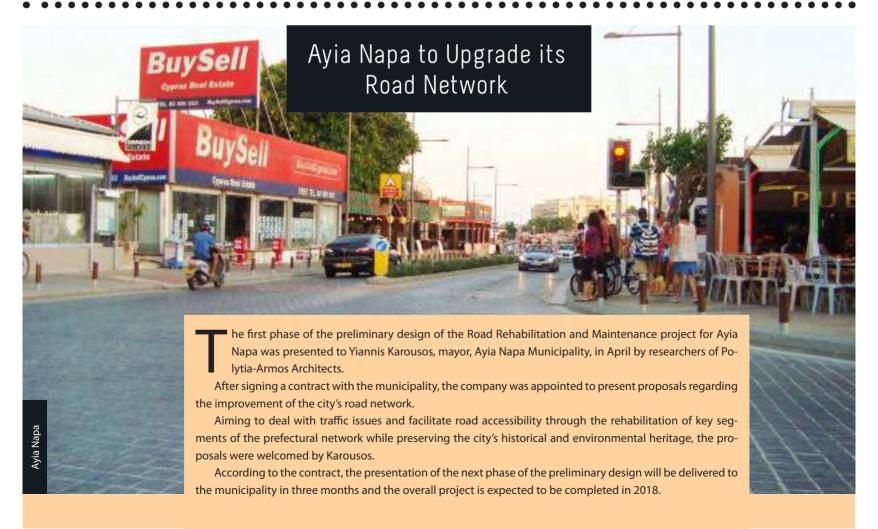
# Paphos Hub to Ease Congestion

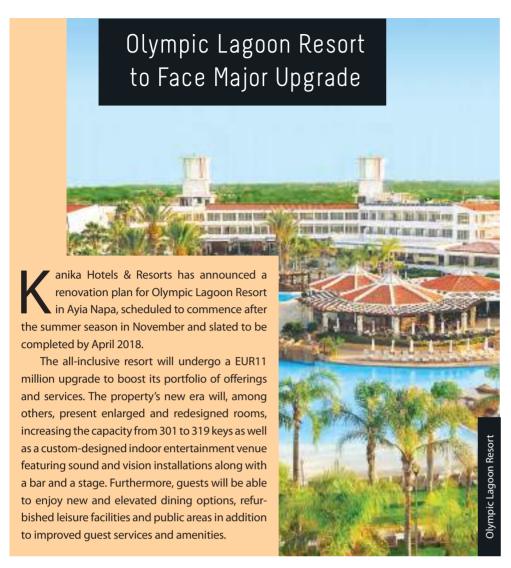
yprus Chamber of Commerce and Industry recently sent a proposal to Ionas Nicolaou, justice and public order minister, Cyprus, asking for immediate preventative measures to avoid overcrowding and reduce congestion at Pafos International Airport for the upcoming summer season.

The request highlighted the demand for the seamless flow of passengers through airport checkpoints, which are expected to be exceptionally busy this year due to Paphos' status as the European Capital of Culture.

Responding to the request, Andreas Mylonas, director general, Ministry of Justice and Public Order, Cyprus, reassured the organisation that the ministry will increase its efforts towards supporting the quick and smooth flow of passengers by establishing faster check-point machines and by increasing the airport's staff numbers during the peak months.



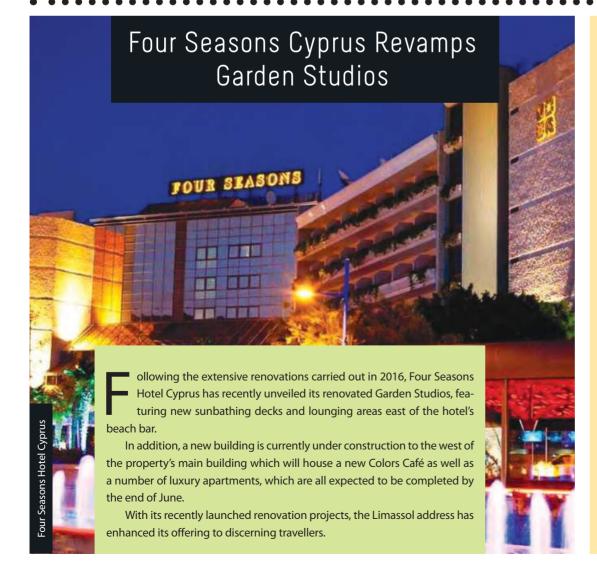






n April 30, Louis Infinity Blu, a member of Louis Hotels, opened its doors in the Cypriot coastal village of Pernera. Featuring 50 rooms, including superior studios and suites, the new address is inspired by the endless blue Mediterranean Sea. Among other amenities, the new property offers an outdoor pool surrounded by a sunbathing deck along with an astonishing open kitchen restaurant and pool bar with sea views.

The luxury, adults-only property, also features a garden which leads down to the award-winning Blue Flag-listed Pernera Bay.



# Louis Hotels Awarded for Social Media Concierge

t the Greek Hospitality Awards 2017 which took place this March, Louis Hotels, member of Louis Group, stood out for its innovative practices and received a gold award for Best Greek Hotel Technology Innovation.

The company was awarded for its Social Media Concierge which succeeded in creating a direct channel of communication with its guests.

The technology solution enables 24-hour communication with guests, in order to provide the best possible service for their daily needs.

lason Perdios, CEO, Louis Hotels, commented, "Nowadays, technology and social networks are an integral part of the everyday life of our clients and we have the responsibility to be there, as this is the essence of customer service."



# Cyprus Airways Unveiled First Destinations

yprus Airways revealed the first three destinations scheduled to be launched in the first phase of its comeback in June.

The airline will operate flights to Heraklion, Rhodes and Tel Aviv, with two additional destinations to be announced in the next few weeks.

The carrier currently owns an Airbus A319 aircraft and upon the arrival of a second aircraft in autumn, it will announce a revised and extended flight schedule to be implemented in 2018.

Natalia Popova, chief commercial officer, Cyprus Airways, commented, "Our strategic approach of gradual and steady growth has long term objectives, to promote Cyprus as an all year-round destination abroad and to contribute in broadening travel opportunities for locals."



Cyprus Airways



Avram lancu Cluj International Airport and Larnaka International Airport on Tuesdays, Thursdays and Sundays.

As the unofficial capital of Transylvania, Cluj-Napoca is the second most popular city in Pomania and the new flight offers.

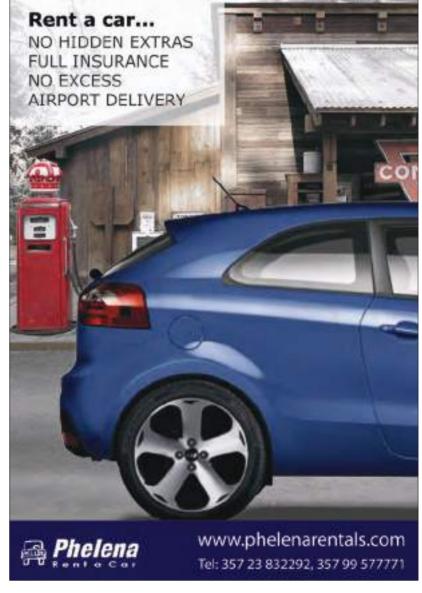
As the unofficial capital of Transylvania, Cluj-Napoca is the second most popular city in Romania and the new flight offers visitors the opportunity to explore a wide range of castles, forts, botanical gardens, museums and historical buildings.

Upon the addition of a third aircraft at the Larnaca gateway, due for delivery on June 15, the airline will fly directly to a total of eight destinations from the hub, including Athens, Thessaloniki, Luton, Bucharest, Tel Aviv, Birmingham and Liverpool.

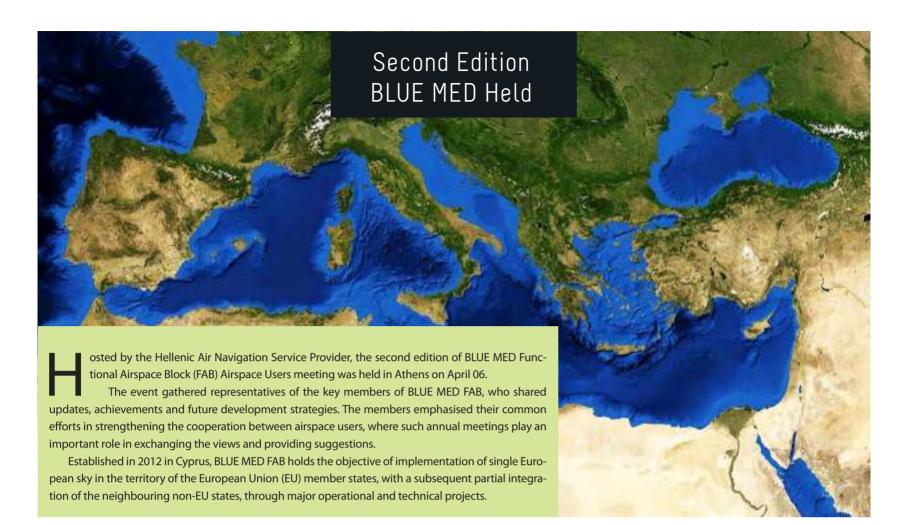
# Top Kinisis Travel Celebrated 30 Years







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#### REACHING MORE DONKEYS IN CYPRUS

Every year we treat more and more donkeys on island and 2016 was no exception with 274 visited! Many of them were receiving their first vot and farrier treatments and we were extremely pleased that their owners were been to learn about how to take care of their donkeys.

We also net a lot of very young feets that were born this year; one born only three days before we arrived. Several of the owners had already contacted us asking for advice of feeding the mare and taking good care of mother and baby. They were very grateful that we could go and check the feats, give further advice and show them how to get the feel used to being handled.



Unfortunately there continue to be derikeys living in lamble conditions without the bests care they require. Plastic, general nubbish, dangerous string, wire and metal. Birty water (if there is any), noting wegetables and other inappropriate food are sights we still come across.

The majority of owners will take notice of our requests and advice, personierly if they one us picking up some of the subtish in front of them. However, some do not and over the whole we will be colleting evidence of the type of clustions we come across to present to the authorities.

As most of you know, we do not have any legal jurisdiction and cannot force people to take better care of their animals. Without support from the authorities the lives of these donkeys will cantinue to be unacceptable. The Animal Wetfare Act is quite cliear about causing suffering and we will push to get the Law apheld. It's a painfully slow process but with your support, not only would we be able to try our freedest to do this but also continue to visit and treatment donkeys and improve their lives.

You may help us continue our work on the island, by visiting our waterite and making any donation you wish. Adopt A Donkey, or even Shop from our ordine Sift Shop just with a few clocks.

#### THE DONKEY SANCTUARY (CYPRUS)

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NORMAL WORLDWISE



event organisers.

Alexis Tsielepis, managing director, Chelco VAT, and Volker Jorczyk, tax consultant, Tourism Tax & Law Rechtsan-

waltsgesellschwere, were the main speakers of the event.

Jorczyk led the morning session, which mainly dealt with matters related to the Tour Operators Margin Scheme (TOMS) and the leisure sector. He provided analyses of TOMS and explained how it applies to business-to-business transactions, among other important details.

Meanwhile, Tsielepis led the afternoon session for hotels and event organisers on the relevant VAT legislation. In addition, he further addressed how to treat renovation expenses as well as how to account for catering and marketing expenses.

# Castle Residences to Attract Buyers



he final residential phase of Limassol Marina has been concluded with the release of the highly anticipated Castle Residences to the market.

Set on a private island, the 61 luxurious two-, three- and four-bedroom apartments will offer owners secure surrounding as well as concierge services, exclusive access to the sea, communal areas and swimming pools, complete with covered private parking, storage and priority berthing adjacent to the building. The finalised project represents the last opportunity to own a home in the marina, which has so far attracted property buyers of 27 nationalities.

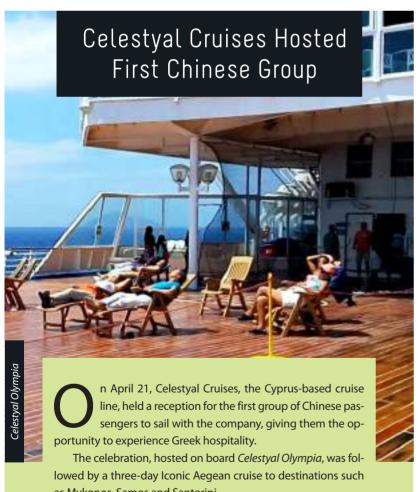
# Progress of Larnaca Port and Marina Discussed

n April, Andreas Vyras, mayor, Larnaca Municipality, met with delegates from the Ministry of Transport, Communications and Works in order to discuss the progress of the ambitious Larnaca port and marina projects.

Aiming to turn the coastal town into a major tourist hub, the two developments are expected to be completed in September, alongside other infrastructure works. Vyras requested for the projects to be done within the general framework of the local plan, which has already been sent to the Ministry of Transport, Communications and Works.

In a broader sense, the meeting aimed to further involve the municipality in the city's ongoing projects in order to provide reliable information to its citizens.





as Mykonos, Samos and Santorini.

Unveiling the company's future plans, Kyriacos Anastassiadis, CEO, Celestyal Cruises, stated, "We expect to host 2,000 Chinese passengers during the summer season. Our plan is to systematically build demand for our cruises so as to reach 50,000 passengers per year by 2021."





Terra Mediterranea: In Action

afos 2017 has presented its latest project, Terra Mediterranea: In Action, fusing a contemporary art exhibition with an international conference and series of parallel actions featuring local and international artists.

Organised by Pierides Foundation and Nicosia Municipal Arts Centre, the initiative depicts the artistic reflections of current challenges related to the Mediterranean region. The project features a variety of presentational formats such as visual works, performances, theoretical discussions, film screenings, talks, literature and poetry readings, public interventions and educational programmes. The events kicked-off on April 07 at Nicosia Municipal Arts Centre and will continue until November 25, with the programme also available at Paphos Medieval Castle and Fabrica's Cave.



ollowing an agreement signed in 2015 between Cyprus Tourism Organisation (CTO) and Seniorenreisen, an Austrian travel agent and a subsidiary company of the Austrian Pensioners Association, more than 7,000 senior Austrian visitors travelled to Cyprus.

The Pensioners had the opportunity to see some of the island's unique attractions and experience Cypriot hospitality thanks to Hermes Airports and Tsokos Hotels & Resorts.

The successful response to the initiative demonstrates Cyprus's ability to host tourists outside the summer season, offering a wide range of activities which target various market segments. Similar familiarisation trips are expected to take place in the following months.



s a part of its strategic plans to promote Cyprus to travel agents in the Netherlands, Cyprus Tourism Organisation (CTO) organised an innovative treasure hunt oriented expedi-

First launched eight years ago, Expeditie Cyprus aimed to introduce the island and its offerings in an engaging way to Dutch travel agents. Unlike conventional educational trips, participants were divided in teams named after the Greek gods and competed to find information while driving around the island. Agents also had the opportunity to take part in traditional craft making workshops and interact with the locals by watching them cook Cypriot dishes

The workshop takes places every year in April and due its fun concept attracts a high number of participants







Share with us the latest images of your activities and let your colleagues know what you have been up to.

Send your photos to editorial@traveltradecyprus.travel
Because a picture is worth a thousand words...





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## **EVENTS**

# SPECIAL OLYMPICS CYPRUS OPEN 2017

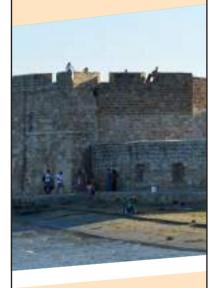
### Minthis Hills

A charity fundraising golf tournament for ladies, men and juniors.

# LARNAKA ANNUAL SUMMER FESTIVAL

#### Larnaka Fort and Pattichion Municipal Theatre July

Throughout the month, Larnaca Municipality hosts a festival of music, dance and theatrical performances.



# INTERNATIONAL FESTIVAL OF ANCIENT GREEK DRAMA 2017

#### Kourion Ancient Theatre, Makarios III Amphitheatre, Pafos Ancient Odeon

A month-long series of events celebrating ancient Greek drama from cultures across the world.



# CTO Invests in the Future of Tourism

yprus Tourism Organisation (CTO), in collaboration with Cyprus Ministry of Culture and Education, has launched an educational programme, titled *Young Ambassadors of Tourism*, aiming to engage elementary school students into the world of tourism.

The concept was first conceived in 2004 and has since been upgraded and enriched in order to become more engaging for students, with the current cohort participating in the second year of the updated scheme.

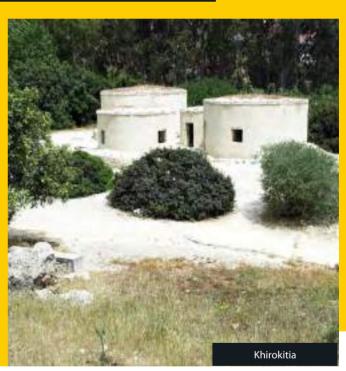
Aiming to raise awareness of the hospitality industry, conservation of cultural and environmental heritage, the initiative includes a series of lectures by tourism stakeholders as well as educational excursions and tours across the island with a qualified guide. Upon completion, the children involved will be awarded with a special diploma and a souvenir.

# Cyprus Celebrates Cultural Heritage

irst established by UNESCO in 1983, this year's International Day for Monuments and Sites, on April 18, was themed *Cultural Heritage* and Sustainable Tourism.

In celebration of the day dedicated to the enhancement of cultural heritage, Department of Antiquities, Ministry of Transport, Communications and Works offered free entrance admittance to various archaeological sites and ancient monuments across Cyprus including Khirokitia, Tombs of the Kings and many others. On the occasion, Cyprus Tourism Organisation also offered complimentary bus transfers to various points of interest.

In addition, a wide range of cultural events took place on March 10 — May 13, including visual art and photography exhibitions.



# Leptos Estates International Drive

ith its successful participation in high-end seminars and exhibitions in the UK, Russia, Ukraine, UAE, Iran and Egypt, Leptos Estate, hailed as one of the leading Cyprus property developers, has highlighted its significant position in the international market.

Following its business strategy, based on the development of high quality projects, the company succeeded in attracting foreign investments from all over the world.

Sakis Hadjialexandrou, director, group marketing, Leptos Estates, enthused, "Leptos Estates overseas sales and marketing teams are making an immense effort in promoting and highlighting, not only our company, but the towns of beautiful Paphos and Nicosia alike, [...] and will continue this particular exposure during the months of April and May in Switzerland, Jordan Lebanon, South Africa and China, expecting to meet and attract high quality investors".